



# SALES ENGINEER

Vibro Technologies ( Singapore ) is looking for dedicated and motivated individual and is a teamplayer to join our sales engineer team.

**\*\*Opportunities for enhanced learning/Career development opportunities**

**\*\*5-day week\*\***

***As a sales engineer your responsibilities are :***

- To assist manager & develop existing & new sales accounts
- To maintain & source for sales leads & secure new potential customers
- To conducting sales promotional activities to boost the sales revenue
- To maintain relationships with the customer
- To maintain relationships with the customers by providing support, information & guidance
- To perform cold calls & organize sales visit and Negotiate contract & submit tender, if any
- To negotiate contract & submit tender, if any
- To answer the enquiries & handle quotations

***Requirements***

- Have a Basic Mechanical Knowledge of Pump, Motor etc
- Diploma or Degree in Engineering with Some Working Experience
- Excellent Communication & Negotiation Skills with the Ability to Grasp the Business
- KPI & Sales Target Driven
- Able to Work Independently
- Posses Own Vehicle

***Benefits***

- Basic Monthly Salary
- Travel Allowance
- Sales Commission

Interested applicants may send your resume to [vibtech@vib-tech.com](mailto:vibtech@vib-tech.com)

We regret that only shortlisted candidate will be notified